

CMP: INR3.87

## Stock data

BSE code	534674
BSE ID	DYNATECH
Face value (INR)	1
No of shares (m)	78.4
Market cap (INRm)	303.50
3m avg. daily vol (No)	76,544.1
Free float (INRm)	194.45
Dividend yield FY14 (%)	0
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S&P BSE Sensex	26,575.6

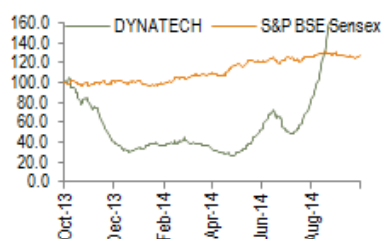
## Stock performance (%)

<b>52-week H/L</b>	<b>INR4.5/0.3</b>		
	<b>1M</b>	<b>3M</b>	<b>12M</b>
Absolute (%)	81.7	616.7	275.7
Relative (%)	84.0	614.6	248.4

## Shareholding pattern (%)

<b>Promoters</b>	<b>FIIs</b>	<b>DIIs</b>	<b>Others</b>
35.93%	0.00%	0.00%	64.07%

## Relative stock movement



Source: BSE

November 2014

## Company Overview

Dynacons Technologies Ltd is an upcoming value and service provider. It plays an important role between vendor and reseller through its functions of technical support, volume procurement and marketing initiatives. The Company was incorporated on 2nd April 2009 and its registered office is located at Vile Parle (W) Mumbai. In the near future, the Company plans to have a pan India presence. It is supported by a team of Professionals with expertise in IT Products. Main objectives of the Company are to provide complete solutions in computer operations and related business activities. It also plans to get involved in sale, import, export of Computer Software and all varieties of Information Technology Services. It was listed on BSE on 9th October, 2013. Anjaria family and Mr. Parag. J. Dalal are the promoters of the Company.

## Q2FY15 performance

- Revenue increased by 21.1% YoY from INR57.8m in Q2FY14 to INR70.0m in Q2FY15.
- Raw Material cost increased by 23.0% YoY from INR51.9m in Q2FY14 to INR63.9m in Q2FY15.
- Staff cost increased by 18.0% YoY from INR0.9m in Q2FY14 to INR1.1m in Q2FY15.
- Other expenses increased by 52.2% YoY from INR0.6m in Q2FY14 to INR0.9m in Q2FY15.
- As a result, operating profit of the company decreased by 5.8% YoY from INR4.4m in Q2FY14 to INR4.1m in Q2FY15.
- Depreciation decreased by 4.9% YoY to INR2.2m in Q2FY15.
- Interest expense decreased by 13.6% YoY from INR1.8m in Q2FY14 to INR1.5m in Q2FY15. Non operating income remained NIL in Q2FY15.
- Provision for tax increased by 39.5% YoY to INR0.1m in Q2FY15.
- Consequently, net profit of the company increased by 39.9% YoY from INR0.2m in Q2FY14 to INR0.3m in Q2FY15.

Table 1: Q2FY15 snapshot

(INRm)	Q2FY15	Q2FY14	YoY %	Q1FY15	QoQ%	H1FY15	H1FY14	YoY %
Revenue	70.0	57.8	21.1	85.9	-18.5	155.9	66.5	134.5
EBITDA	4.1	4.4	-5.8	5.1	-20.1	9.2	5.2	76.4
PAT (Adjusted)	0.3	0.2	39.9	0.3	12.0	0.6	0.4	51.2
PAT (Reported)	0.3	0.2	39.9	0.3	12.0	0.6	0.4	51.2
<b>Ratio</b>								
% of sales	Q2FY15	Q2FY14	YoY %	Q1FY15	QoQ%	H1FY15	H1FY14	YoY %
Direct Cost	91.3	89.9	1.4	91.9	-0.6	91.6	78.1	13.5
Staff Cost	1.5	1.6	0.0	1.1	0.4	1.3	11.4	-10.1
Other Expenditure	1.3	1.1	0.3	1.0	0.3	1.1	2.6	-1.5
EBITDA	5.9	7.5	-1.7	6.0	-0.1	5.9	7.9	-1.9
Tax Rate	16.8	16.8	0.0	19.6	-2.9	18.1	24.8	-6.7
NPM	0.4	0.4	0.1	0.3	0.1	0.4	0.6	-0.2

Source: Company, Varhad Research

## Quarterly performance in charts and tables

Table 2: Detailed Q2FY15 Overview

	Q2FY15	Q2FY14	YoY %	Q1FY15	QoQ%	H1FY15	H1FY14	YoY %
<b>Revenue</b>	70.0	57.8	21.1	85.9	-18.5	155.9	66.5	134.5
Direct Cost	63.9	51.9	23.0	79.0	-19.1	142.9	51.9	175.1
Staff Cost	1.1	0.9	18.0	1.0	9.4	2.0	7.6	-73.1
Other Expenditure	0.9	0.6	52.2	0.8	10.4	1.8	1.8	0.2
Total Cost	65.9	53.4	23.3	80.8	-18.4	146.7	61.3	139.4
<b>EBITDA</b>	4.1	4.4	-5.8	5.1	-20.1	9.2	5.2	76.4
Depreciation	2.2	2.3	-4.9	2.1	4.2	4.3	2.6	68.2
<b>EBIT</b>	1.9	2.0	-6.9	3.0	-37.1	4.9	2.7	84.2
Interest Expenses	1.5	1.8	-13.6	2.7	-42.7	4.2	2.2	94.6
Non-Operating Income	0.0	0.0	*	0.0	*	0.0	0.0	*
<b>PBT</b>	0.4	0.3	39.8	0.3	8.2	0.7	0.5	38.9
Provision for Tax	0.1	0.0	39.5	0.1	-7.7	0.1	0.1	1.6
<b>PAT (Adjusted)</b>	0.3	0.2	39.9	0.3	12.0	0.6	0.4	51.2
Extra Ordinary	0.0	0.0	*	0.0	*	0.0	0.0	*
<b>PAT (Reported)</b>	0.3	0.2	39.9	0.3	12.0	0.6	0.4	51.2

Source: (\*) Not Applicable, BSE, Varhad Research

Chart 1: Sales trend

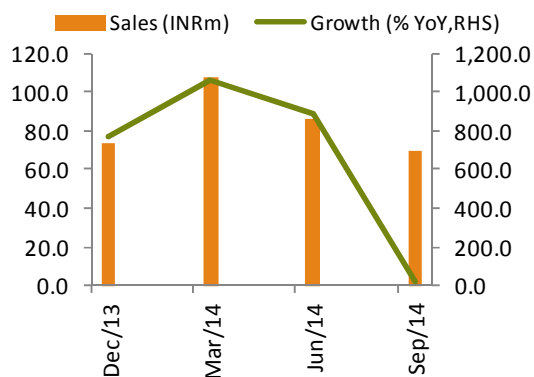


Chart 2: EBITDA trend

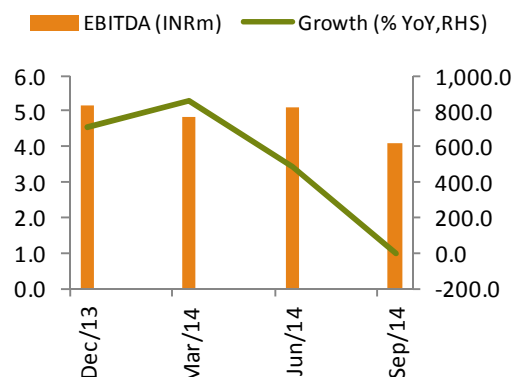


Chart 3: Margin trend

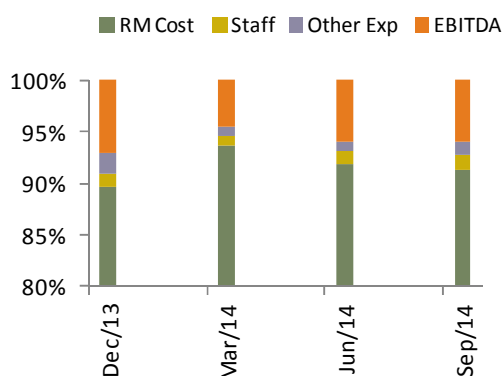
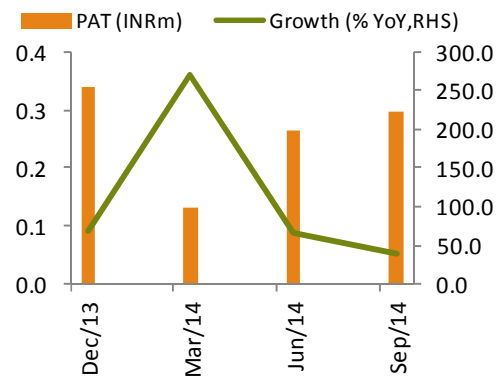


Chart 4: PAT trend



Source: Company, Varhad Research

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**Head Office:** Ground Floor, E07/01, Sector 1, Vashi, Navi Mumbai 400703|Tel: +91-22-64646425  
|[www.varhadcapital.com](http://www.varhadcapital.com)|

**Regional Offices:** B111, Parmar Chambers, Sadhu Vasvani Chowk, Pune 411001